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April 24, 2002

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PROBRAL COMMERCIATIONS CURIMISATION OFFICE OF THE SECRETARY

#### VIA HAND DELIVERY

Marlene H. Dortch, Esquire Secretary Federal Communications Commission The Portals 445 12th Street, SW Washington, DC 20554

Re:

Notification of Ex Parte Communication MM Docket Nos. 01-235 and 96-197

Dear Marlene:

This is to advise you, in accordance with Section 1.1206 of the FCC's rules, that on April 22, 2002, the representatives of Media General listed on Attachment A hosted the individuals from the Commission listed on Attachment B for a tour and meeting at "The News Center," Media General's facilities in Tampa, Florida. "The News Center" combines under one roof many of the operations of Media General's co-owned television station, WFLA-TV; its newspaper, The Tampa Tribune; and its local website, TBO.com.

The session began with brief introductions of the participants and then a tour of the television station's studio, news room, principal news control room, and master control; the newspaper's archives and research department, photography department, newsroom, and editorial department; the "Multimedia Desk"; and the facilities' administrative offices. "The Multimedia Desk" is one large circular area where employees of the television station, the newspaper, and the website sit in close proximity to each other, so they can communicate about breaking local news stories and coordinate the development of news reports in a way that will best meet the community's needs.

Following the tour of the facilities, Media General displayed a power-point presentation, a copy of which is attached. Missing from the attachment are several video clips that were interspersed in the presentation. The video clips showed television coverage of a fire in Ybor City, Florida, and problems in the computer system used by a local sheriff to track drunk drivers.

Following the power-point presentation, Dr James K. Gentry, Dean of the School of Journalism and Mass Communications at the University of Kansas, reported on his work with

Marlene H. Dortch, Esquire April 24, 2002 Page 2

Media General in establishing "The News Center" and his expertise in helping to meld the varying cultures of print, broadcast, and online journalism. He then reviewed the operational benefits of convergence, such as shared use of the newspaper's extensive archives, and described the enhancement in news and public service initiatives that result from convergence. Dean Gentry also explained that convergence is best achieved through common ownership because only with common ownership do such projects have sufficiently focused leadership that is willing to take risks for the common good. He concluded by discussing journalism departments around the country that are teaching convergence and provided the attached hand-out concerning the initiation of a new convergence curriculum for journalism students at the University of Southern California.

Reed Ashe then briefly reviewed Media General's television and newspaper holdings and discussed Media General's efforts in developing convergence in five other markets -- the Roanoke-Lynchburg, Virginia; DMA; The Tri-Cites, Tennessee/Virginia, DMA; the Florence-Myrtle Beach, South Carolina, DMA; the Columbus, Georgia, DMA; and the Panama City, Florida, DMA -- and highlighted the higher quality of journalism Media General is now able to deliver in those markets.

In brief remarks, George Mahoney then stated that the current regulatory system is "broken," and repeal of the newspaper/broadcast cross-ownership rule will allow the marketplace to function in a manner that will supply better and more local news. Without such reform, localism is jeopardized. While Media General's common ownership of newspaper and broadcast outlets in Tampa is grandfathered, its other convergence operations are not, and prompt repeal is important to allow these situations to grow and foster beyond the next television license renewal cycle.

During a question-and-answer session, the participants discussed the availability of media "voices" in smaller communities; the competition that Media General is facing from larger companies that deliver non-local news; the cancellation or termination of local newscasts in a number of markets; the fact that, although convergence creates efficiencies in the delivery of news, Media General does not save money through convergence but instead gains the ability to produce a better news product that helps it compete more effectively with larger national media players; the fact that there are multiple daily newspapers in most DMA's with which various television stations could converge as well as many weekly newspapers that could be converted to daily newspapers; and the difficulties Media General has experienced in attempting convergence without common ownership.

Marlene H. Dortch, Esquire April 24, 2002 Page 3

As required by section 1.1206(b), two copies of this letter are being submitted for each of the above-referenced dockets.

Very truly yours,

M. Anne Swanson

Enclosures

cc w/encls. by hand delivery:

Commissioner Kathleen Q. Abernathy Commissioner Kevin J. Martin Susan Eid, Esquire Stacy Robinson, Esquire Catherine Bohigian, Esquire Ms. Emily Willeford Paul Gallant, Esquire

#### Attachment A — Media General Representatives

O. Reed Ashe, Jr.

President and Chief Operating Officer, Media General

John Zimmerman

Vice President, Media General, and President, Broadcast Division

Daniel Bradley

Vice President, News, Broadcast Division

Ardell Hill

Chief Engineer, Broadcast Division

George L. Mahoney

General Counsel and Secretary, Media General

Eric S. Land

President and General Manager, WFLA-TV

Forrest L. Carr

News Director, WFLA-TV

Joseph Pomilla

General Sales Manager, WFLA-TV

**Brad Moses** 

Marketing Director, WFLA-TV

Donna Reed

Managing Editor, The Tampa Tribune

Bruce Faulmann

Advertising Director, Florida Publishing Group

Bruce Potter

Director, News Synergy, Publishing Division

Kirk Read

General Manager, TBO.com

Dr. James K. Gentry

Dean, School of Journalism and Mass Communications, University of Kansas

Robert Hynes

Collings, Swift & Hynes

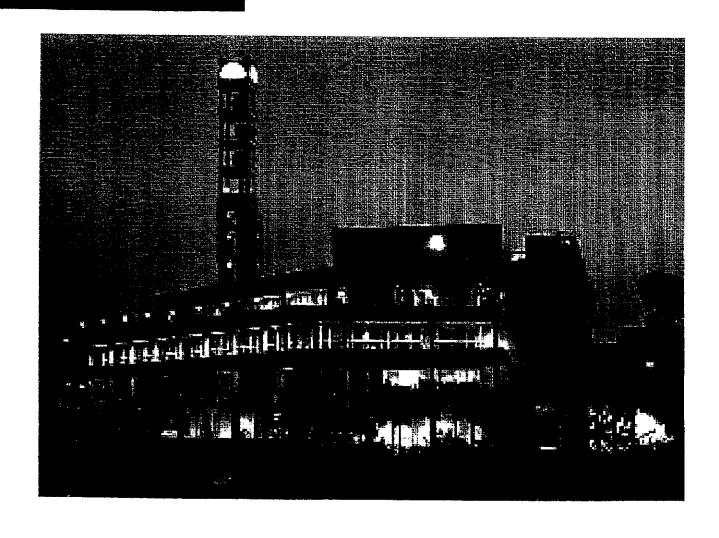
M. Anne Swanson

Dow, Lohnes & Albertson, PLLC

#### Attachment B — FCC Participants

Commissioner Kathleen Q. Abernathy Commissioner Kevin J. Martin Susan Ed, Esquire Stacy Robinson, Esquire Catherine Bohigian Esquire Ms. Emily Willeford Paul Gallant, Esquire

# The News Center Seven Levels of News Convergence



#### What is the News Center?

- The News Center combines *The Tampa Tribune,* WFLA-TV and TBO.com news operations in one building
- It was the first combination in the U.S.A. to converge a major newspaper, a broadcast TV news operation and an online service



## onvergence Means Cooperation

- The "Multimedia Desk" coordinates incoming information
- Some critics and scholars have misreported its role
- There is no "central command" -- any cooperation is strictly voluntary
- It's convergence, not a merger



# /hy Converge?

- Convergence brings strength in numbers
- Combined resources allow us to do a better job for our readers, users and viewers
- A pending News Center innovation will allow us to strengthen our ties to citizens
- Our boss ordered it!

### WHE VANIE WRITINE





## ne Seven Key Areas for Success

- Daily reporting
- Spot news
- Photography
- Enterprise reporting
- Franchises
- Events
- Public affairs



# aily Reporting

- Reporters and editors share tips daily across platforms
- Each partner makes its story budgets available to the other through a central database we call "BudgetBank"
- Most editorial meetings have at least one representative from another platform





# aily Reporting

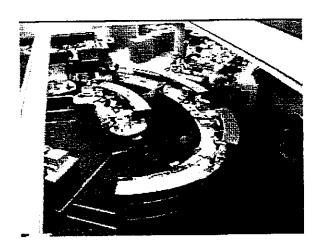
- WFLA Executive Producer of Content and Convergence Susan DeFraties attends at least two converged editorial meetings per day
- Assistant Multimedia editor Ken Knight attends most editorial meetings
- This makes it far less likely that any partner will miss a story





# pot News Reporting

- Our multi-media desk is a clearing house for handling incoming information, informing each partner of crew assignments and handling requests for crossplatform assistance
- The News Center can flood the field with resources, thereby providing better and more thorough coverage for the community





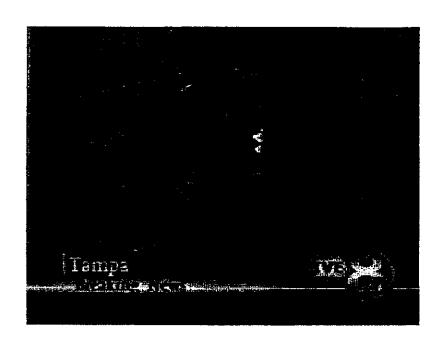
#### pot News

- The Trib's archive and research desk gives quick access to vital information
- TBO.com's breaking news page gives users instant access to information as it comes in

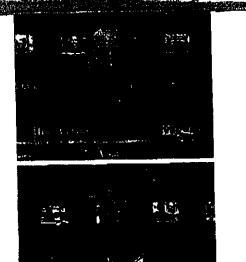




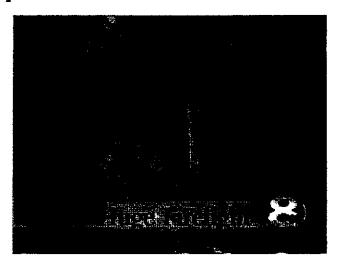
- When a disturbed teen crashed a small plane into a Tampa Bank building, WFLA went on the air immediately
- The Tampa Tribune research desk quickly helped us trace the plane's tail number



- TBO.com writer Jim Collins witnessed the crash and went live on WFLA-TV
- Tampa Tribune writer Dave Simanoff went live with details of the building layout and tenants

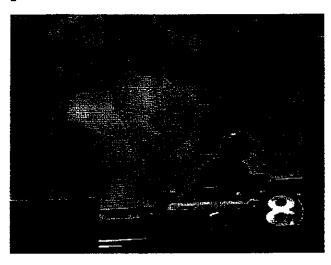


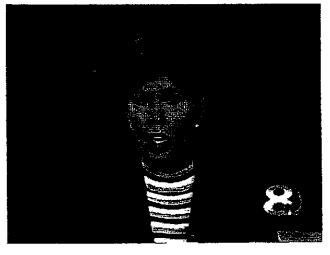
- An entire city block of Ybor City, a prime tourist destination for Tampa, caught fire
- WFLA-TV immediately went live with continuing coverage





■ Within minutes, the Tampa Tribune's archive desk was able to identify the owner of the property, information WFLA-TV quickly relayed to viewers

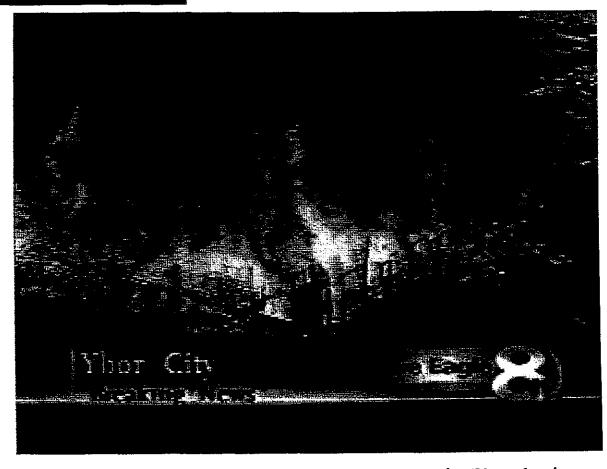




WFLA-TV's live reporting team included not only its usual complement of TV reporters, but also nearly half a dozen reporters and photographers from the *Tampa Tribune* and from TBO.com

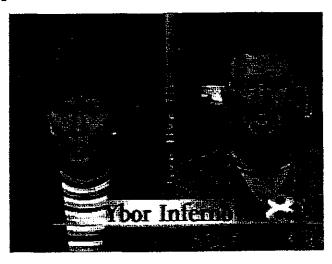


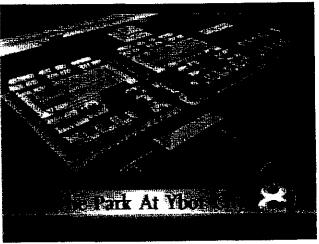




Contains excerpt from The News Hour with Jim Lehrer

- Tampa Tribune business editor Dave Simanoff researched information the *Trib* had on hand about the property
- He was able to go on air quickly with details about plans for the property and how the fire might effect the Tampa economy



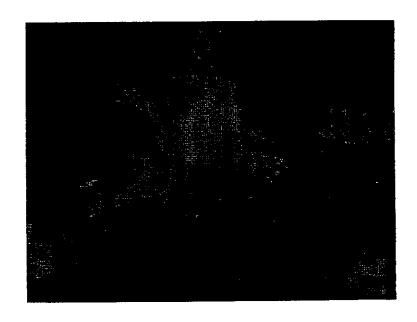


- TV news in particular is often criticized for cursory, surface level coverage, especially when reporting breaking news
- Through convergence,
  The Tampa Tribune,
  WFLA-TV and TBO.com
  were able to immediately
  provide nuanced context,
  perspective, meaning and
  relevance of a kind not
  often associated with
  breaking TV news
  coverage



# notography

- Many TV photographers carry still cameras, and vice-versa
- We often "single up" on resources
- Trib software can render high-res photographs from video



# nterprise Reporting

- Beat reporters share information across platforms about what they're working on
- Through coordinating the publication of enterprise stories we can reach far more people with our journalism

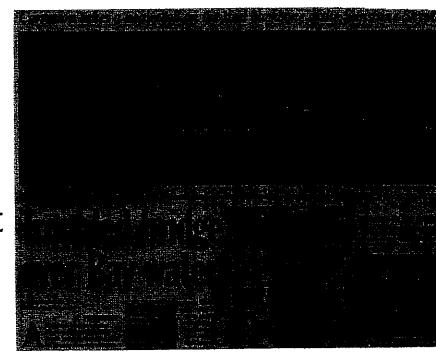


- The Tribune expressed interest in a WFLA-TV story about corrosion on the Sunshine Skyway Bridge
- The WFLA-TV reporter wrote a newspaper version





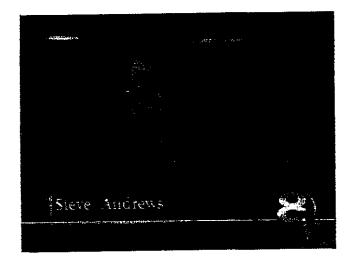
- By mutual agreement, the story appeared first in the morning paper under our reporter's byline
- TBO.com put the print version on line
- Talk radio picked up the story, helping to create a buzz in the market



- By 6:00 PM every TV station had caught up to the story
- But WFLA was #1, with ratings 25% above normal
- Convergence had improved the reach and effectiveness of an important story – and had given that story to citizens when, where and how they wanted it

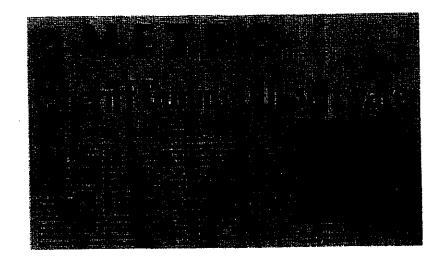


WFLA-TV reporter Steve Andrews investigated computer problems that were putting repeat drunk driving offenders back out on the street





- The Tampa Tribune asked to have the story
  - By mutual agreement, the *Trib* published first
- Steve's story appeared in the morning paper with his byline



- The newspaper version was traditional and straightforward
- It ended with a "refer" or push to the TV version – which as we'll see was far different in approach

